

# FINANCIAL & OPERATING STATEMENTS







Accounting Period 11, PFY 2001 June 16 - July 13, 2001

Prepared by: Financial Analysis

### Highlights Accounting Period 11, FY 2001 (Millions)

		Ac	counting	Peri	iod 11				Year-to-Date								
			Var. to										Var. to				
Actual	Budget		Budget	% E	Budget	SPLY	% SPLY	]	Actual	E	Budget		Budget	% Budget		SPLY	% SPLY
\$ 4,748.9	\$ 4,926.6	[\$	- 177.7 ]	[	- 3.6 ]	\$ 4,510.7	5.3	Total Revenue (1)	\$ 56,209.1	\$!	57,540.1	[\$	- 1,331.0 ]	[ - 2.3]	\$	54,727.2	2.7
5,019.1	 5,102.3		- 83.2		- 1.6	 4,758.7	5.5	Total Expense (2)	 57,195.4	!	57,530.3		- 334.9	- 0.6		54,291.2	5.3
\$ (270.2)	\$ (175.7)	[\$	- 94.5 ]		-	\$ - 248.0	-	Income/(Loss)	\$ (986.3)	\$	9.8	[\$	- 996.1]	-	\$	436.0	-
\$ 149.6	\$ 66.2	[\$	83.4]	[	126.0]	\$ 106.1	41.0	Capital Commitments (3)	\$ 687.0	\$	772.4	\$	- 85.4	- 11.1	\$	1,219.2	- 43.7
114.9	117.1		- 2.1		- 1.8	117.2	- 1.9	Total Work Hours	1,367.8		1,368.1		- 0.3	- 0.0		1,383.9	- 1.2
14,826.3	14,741.4		84.9		0.6	14,483.2	2.4	Mail Volume	177,752.6	1	76,591.1		1,161.5	0.7		175,445.2	1.3

[] = Unfavorable variance to budget

Note: Totals may not sum due to rounding.

Note: Mail Volume numbers are preliminary numbers and are subject to change.

(1) The revenue plan reflects rates as requested in the R2000-1 Omnibus Rate Case. These averaged 6.4%. Rates implemented January 7, 2001 based on Postal Rate Commission (PRC) decision averaged 4.6%.

(2) Please see explanation on page 6 referencing transportation expense.

(3) The capital plan was reduced from \$3.6 billion to \$2.6 billion.

	Current	Last	
Actual Number Of:	Period	Period	SPLY
Post Offices	27,873	27,873	27,880
Active Postal Owned Vehicles			
Administrative	5,726	5,761	5,574
Operations	202,493	202,517	199,222
Possible City Deliveries (000)	83,673	83,656	83,196
City Delivery Routes	168,609	168,430	167,829
Rural Routes	68,818	68,671	66,933
Career Employees (Excludes Inspector General)	779,110	780,472	788,166
Casual Employees	32,599	31,926	30,907
Transitional Employees	13,877	13,941	12,995

Statement of Income & Expense Accounting Period 11, FY 2001 (\$ Millions)

			Curre	ent Peri	iod						Year-to-Da	ate		
	Actual	Budget	Var Bud	r. to Iget	% Budget	SPLY	% SPLY		Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY
\$	4,746.6	\$ 4,924.6	[\$ -1	78.0]	[ -3.6]	4,507.8	5.3	Operating Revenue *	\$ 56,179.3	\$ 57,517.1	[\$ - 1,337.8]	[ - 2.3]	\$ 54,693.4	2.7
_	4,873.7	 4,949.6		<u>75.9</u>	- 1.5	4,618.7	5.5	Operating Expense	55,521.5	55,801.5	- 280.0	- 0.5	52,726.7	5.3
\$	- 127.1	\$ - 25.0	[\$ - 1	02.1]	-	\$ - 110.9	-	Income (Loss) From Operations	\$ 657.8	\$ 1,715.6	[\$ - 1,057.8]	-	\$ 1,966.7	-
	2.3	2.0		0.3	14.1	2.9	- 20.5	Investment Income	29.8	23.0	6.8	29.5	33.8	- 11.8
	- 21.5	- 28.8		7.3	- 25.5	- 18.2	18.0	Interest Expense	- 310.8	- 365.7	54.9	- 15.0	- 226.2	37.4
_	- 123.9	 - 123.9		0.0	0.0	- 121.8	1.7	Interest on Deferred Ret. Liabilities	- 1,363.1	- 1,363.1	0.0	0.0	- 1,338.3	1.8
\$	(-270.2)	\$ ( - 175.7 )	[\$ -	94.5]	-	\$ - 248.0	-	Income/(Loss)	\$ (-986.3)	\$ 9.8	[\$ - 996.1]	-	\$ 436.0	-

<sup>[]=</sup>Unfavorable variance to budget
Note: Totals may not sum due to rounding.

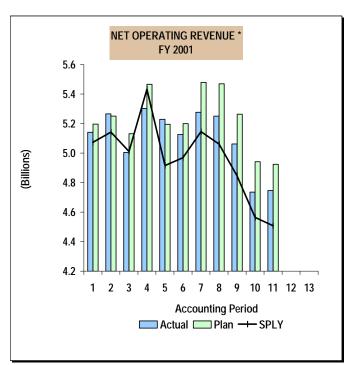
\* The revenue plan reflects rates as requested in the R2000-1 Omnibus Rate Case.

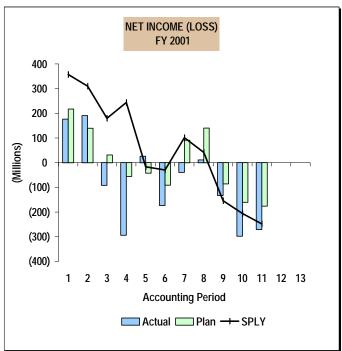
#### MAIL VOLUME - MAIL REVENUE (Data in Thousands)

	CU	IRRENT PER	IOD		
CATEGORY		AP 11,		AP 11,	
		FY 2001		FY 2000	% SPLY
FIRST-CLASS		7 755 207		7 450 055	4.0
VOLUME REVENUE	\$	7,755,397	\$	7,458,955	4.0 5.3
REV/PC.	ф	2,680,238 0.3456	Ф	2,545,224 0.3412	5.3 1.3
REVIPO.		0.3430		0.3412	1.3
PRIORITY-MAIL					
VOLUME		72,945		85,093	- 14.3
REVENUE	\$	329,863	\$	328,561	0.4
REV/PC.		4.5221		3.8612	17.1
EXPRESS MAIL					
VOLUME		5,008		5,296	- 5.4
REVENUE	\$	71,811	\$	73,271	- 2.0
REV/PC.		14.3393		13.8352	3.6
PERIODICALS					
VOLUME		744,051		743,951	0.0
REVENUE	\$	159,748	\$	154,259	3.6
REV/PC.	Ť	0.2147	•	0.2074	3.5
STANDARD MAIL					
VOLUME		6,067,546		5,997,403	1.2
REVENUE	\$	1,072,800	\$	1,002,571	7.0
REV/PC.	Ψ	0.1768	Ψ	0.1672	5.8
		0.1700		0.1072	5.0
PACKAGE SERVICES					
VOLUME		84,454		79,066	6.8
REVENUE	\$	138,677	\$	124,672	11.2
REV/PC.		1.6420		1.5768	4.1
INTERNATIONAL					
VOLUME		64,741		82,784	- 21.8
REVENUE	\$	107,851	\$	120,520	- 10.5
REV/PC.		1.6659		1.4558	14.4
ALL OTHER					
VOLUME		32,201		30,685	4.9
REVENUE	\$	105	\$	110	- 4.9
ALL MAIL _1/ VOLUME		14,826,343		14,483,233	2.4
REVENUE	\$	4,561,093	\$	4,349,188	4.9
REV/PC.	Ψ	0.3076	Ψ	0.3003	2.4
ILL VII O.		0.5070		0.0003	2.7

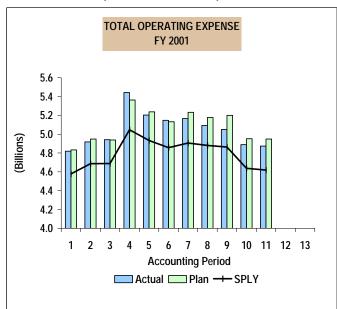
\_ 1/ Totals may not sum due to rounding.

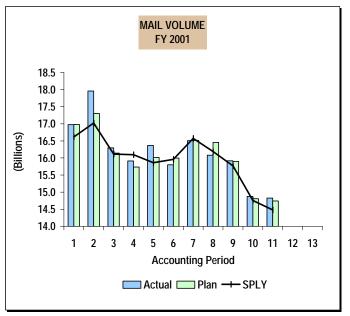
\_2/ Numbers are preliminary and are subject to change.





\* The revenue plan reflects rates as requested in the R2000-1 Omnibus Rate Case.





#### REVENUE BY SOURCE Accounting Period 11, FY 2001 (\$ Millions)

	С	urre	nt Period				\	<b>/</b> ear	-to-Date	
	Actual		SPLY	% SPLY			Actual		SPLY	% SPLY
\$	1,881.7	\$	1,801.9	4.4	Operating Revenue: Metered Postage	\$	21,479.0	\$	21,295.0	0.9
	792.6		789.5	0.4	Stamps and Stamped Paper		9,879.8		9,805.5	0.8
	1,016.4		936.1	8.6	Permit Imprint		12,527.4		11,872.2	5.5
	158.2		152.8	3.5	Periodicals & Standard		1,859.9		1,801.2	3.3
	71.4		50.8	40.6	Official Mail		695.0		829.1	- 16.2
	638.3		588.0	8.6	Presort First-Class & Package Svc./Permit Imprint		7,517.9		6,939.1	8.3
	54.4		53.3	2.1	Box Rents		585.8		579.4	1.1
	14.4		14.0	2.9	Money Order Fees		153.5		158.5	- 3.2
	114.0		116.4	- 2.0	Other	_	1,424.7	_	1,358.4	4.9
\$	4,741.5	\$	4,502.8	5.3	Subtotal	\$	56,123.0	\$	54,638.4	2.7
	5.1		5.0	2.6	Government Appropriation: Revenue Forgone	_	56.3		55.0	2.2
\$	4,746.6	\$	4,507.8	5.3	Total Operating Revenue	\$	56,179.3	\$	54,693.4	2.7
_	2.3		2.9	- 20.5	Investment Income	_	29.8		33.8	- 11.8
<u>\$</u>	4,748.9	<u>\$</u>	4,510.7	5.3	Total Revenue	<u>\$</u>	56,209.1	\$	54,727.2	2.7

#### REVENUE BY CATEGORY Accounting Period 11, FY 2001 (\$ Millions)

	C	urre	nt Period						Yea	r-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	%	Budget
\$	1,848.5	\$	2,117.6	[	12.7 ]	Commercial Revenue Permit Revenue	\$	22,464.6	\$	24,482.6	[	8.2]
\$	1,720.3 <b>3,568.8</b>	\$	1,596.2 <b>3,713.8</b>	[	7.8 <b>3.9</b> ]	Other Commercial Accounts Revenue  Total Commercial Revenue	\$	19,203.3 <b>41,667.9</b>	\$	18,253.6 <b>42,736.2</b>	[	5.2 <b>2.5</b> ]
	939.0		950.3	[	1.2]	Retail Revenue Retail Postage Revenue		11,764.6		11,763.0		0.0
	73.4		70.4		4.3	Retail Services Revenue		790.9		806.2	[	1.9]
	13.5		11.2		20.1	Retail Products Revenue		117.9		136.7	[	13.8]
	119.2		123.9	[	3.8]	Other Retail Channels Revenue	_	1,433.6	_	1,532.4	[	6.4]
<u>\$</u>	<u>1,145.1</u>	<u>\$</u>	<u>1,155.8</u>	[	0.9]	Total Retail Revenue	<u>\$</u>	14,107.0	<u>\$</u>	14,238.3	[	0.9]
\$	4,713.9	\$	4,869.6	[	3.2]	Total Commercial & Retail Revenue	\$	55,774.9	\$	56,974.5	[	2.1]
	27.6		49.9	[	44.7]	Other Income		348.1		486.1	[	28.4]
	5.1		5.1		0.0	Revenue Forgone		56.3	_	<u>56.5</u>	[	0.4]
\$	4,746.6	\$	4,924.6	[	3.6]	Total Operating Revenue	\$	56,179.3	\$	57,517.1	[	2.3]
	2.3		2.0		14.1	Investment Income		29.8	_	23.0		29.5
<u>\$</u>	4,748.9	<u>\$</u>	4,926.6	[	3.6]	Total Revenue *	<u>\$</u>	56,209.1	<u>\$</u>	57,540.1	[	2.3]

<sup>[]=</sup>Unfavorable variance to budget

<sup>\*</sup> The revenue plan reflects rates as requested in the R2000-1 Omnibus Rate Case.

### EXPENSE ANALYSIS Accounting Period 11, FY 2001 (\$ Millions)

			Current P	eriod						Year-to-D	)ate		
			Var. to							Var. to			
	Actual	Budget	Budget	% Budget	SPLY	% SPLY		Actual	Budget	Budget	% Budget	SPLY	% SPLY
	\$ 3,792.6	\$ 3,858.1	\$ - 65.5	- 1.7	\$ 3,621.6	4.7	Personnel Compensation	\$ 43,796.4	\$ 43,765.9	[\$ 30.5]	[ 0.1]	\$ 41,544.4	5.4
							Non-Personnel Expense:						
	361.2	358.5	[ 2.7]	[ 0.8]	343.7	5.1	Transportation	4,292.6	4,090.9	[ 201.7]	[ 4.9]	3,989.9	7.6
*	240.2	227.6	[ 12.6]	[ 5.5]	233.7	2.8	Supplies & Services	2,492.2	2,780.7	- 288.5	- 10.4	2,598.1	- 4.1
-	479.7	505.4	- 25.7	- 5.1	419.7	14.3	Other	4,940.3	5,164.0	- 223.7	- 4.3	4,594.3	7.5
	\$ 1,081.1	<u>\$ 1,091.5</u>	<u>\$ - 10.4</u>	- 1.0	<u>\$ 997.1</u>	8.4	Subtotal	<u>\$ 11,725.1</u>	<u>\$ 12,035.6</u>	<u>\$ - 310.5</u>	- 2.6	<u>\$ 11,182.3</u>	4.9
	\$ 4,873.7	\$ 4,949.6	\$ - 75.9	- 1.5	\$ 4,618.7	5.5	Total Operating Expense	\$ 55,521.5	\$ 55,801.5	\$ - 280.0	- 0.5	\$ 52,726.7	5.3
	21.5	28.8	- 7.3	- 25.5	18.2	18.0	Interest Expense	310.8	365.7	- 54.9	- 15.0	226.2	37.4
-	123.9	123.9	0.0	0.0	121.8	1.7	Interest on Deferred Ret. Liabilities	1,363.1	1,363.1	0.0	0.0	1,338.3	1.8
	\$ <u>5,019.1</u>	<u>\$ 5,102.3</u>	<u>\$ -83.2</u>	- 1.6	<b>\$ 4,758.7</b>	5.5	Total Expense	\$ 57,195.4	\$ 57,530.3	<u>\$ - 334.9</u>	- 0.6	\$ 54,291.2	5.3

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding.

<sup>\*</sup> In Fiscal Year (FY) 2001, the Postal Service began accruing for the cost of holiday transportation when incurred, rather than recognizing the expense when paid. The impact of this change in accounting policy is to increase the reported growth in AP 4 transportation expenses by \$137 million, relative to the same period last year (SPLY). Future accounting periods in FY 2001 will also be less comparable to the prior year, as the reported growth will be slightly lower than it otherwise would have been, compared to SPLY.

# ANALYSIS OF OPERATING EXPENSES Accounting Period 11, FY 2001 Personnel Compensation (\$ Millions)

		Current	Period						Year-to-	Date		
		Var. to							Var. to			
Actual	Budget	Budget	% Budget	SPLY *	% SPLY	Total Compensation	Actual	Budget	Budget	% Budget	SPLY	% SPLY
						Operations:						
\$ 24.9	\$ 28.0	\$ - 3.1		\$ 25.0	- 0.3	-Support	\$ 291.6	\$ 308.9	\$ - 17.3	- 5.6	\$ 290.8	0.3
802.7	825.7	- 22.9	- 2.8	812.0	- 1.1	-Mail Processing	9,701.4	9,794.4	- 93.0	- 0.9	9,738.3	- 0.4
307.5	310.0	- 2.5	- 0.8	294.3	4.5	-Rural Delivery	3,434.8	3,411.0	[ 23.8]		3,210.3	7.0
1,075.3	1,080.6	- 5.3	- 0.5	1,025.5	4.9	-Other Delivery	12,291.7	12,182.4	[ 109.3]	[ 0.9]	11,614.5	5.8
76.4	77.2	- 0.8	- 1.1	74.6	2.5	-Vehicles Services	875.5	877.0	- 1.5	- 0.2	847.7	3.3
186.3	194.0	- 7.7	- 4.0	181.3	2.8	-Plant & Equip Maint	2,143.2	2,193.5	- 50.4	- 2.3	2,059.1	4.1
539.5	546.5	- 7.0	- 1.3	542.4	- 0.5	-Customer Services	6,369.2	6,367.2	[ 1.9]	[0.0]	6,282.6	1.4
20.8	25.2	- 4.4	- 17.4	22.3	- 6.5	Controller	249.0	280.2	- 31.2	- 11.1	255.3	- 2.5
23.5	26.8	- 3.4	- 12.6	23.4	0.4	Human Resources	273.3	296.5	- 23.2	- 7.8	270.1	1.2
30.2	33.3	- 3.1	- 9.3	30.4	- 0.8	Customer Service & Sales	352.9	376.7	- 23.8	- 6.3	389.8	- 9.5
158.0	160.4	- 2.4	- 1.5	153.9	2.7	Administration	1,768.9	1,761.3	[ 7.6]	[ 0.4]	1,724.9	2.5
142.0	140.7	[ 1.4]	[ 1.0]	138.2	2.8	Other Salaries & Benefits	1,653.7	1,553.8	[ 99.9]		1,459.5	13.3
\$ 3,387.2	\$ 3,448.5	\$ - 61.1	- 1.8	\$ 3,323.2	1.9	Total Salaries & Benefits	\$ 39,405.1	\$ 39,402.9	[\$ 2.2]	[ 0.0]	\$ 38,142.7	3.3
78.7	78.7	[ 0.0]	[ 0.0]	69.9	12.6	Workers' Compensation	868.0	838.8	[ 29.2]	[ 3.5]	769.4	12.8
5.6	5.6	[ 0.0]	[ 0.3]	3.1	81.0	Unemployment Compensation	61.9	61.9	[ 0.0]	[ 0.0]	33.7	83.5
107.4	107.4	0.0	0.0	99.2	8.3	Deferred Retirement Cost	1,180.9	1,180.9	0.0	0.0	1,090.9	8.3
61.3	61.3	0.0	0.0	52.4	17.0	CSRS Annuitant COLA	673.8	673.8	0.0	0.0	571.9	17.8
66.0	66.0	0.0	0.0	57.0	15.7	Annuitant Health Benefits	726.0	726.0	0.0	0.0	627.3	15.7
86.3	90.6	- 4.3	- 4.7	16.8	414.0	Other Compensation	880.7	881.7	- 1.0	- 0.1	308.4	185.5
\$ 3,792.6	\$ 3,858.1	\$ - 65.5	- 1.7	\$ 3,621.6	4.7	Total Personnel Compensation	\$ 43,796.4	\$ 43,765.9	[\$ 30.5]	[ 0.1]	\$ 41,544.4	5.4

[ ]=Unfavorable variance to budget

<sup>\*</sup> Recasted Data

### ANALYSIS OF NON-PERSONNEL EXPENSES Accounting Period 11, FY 2001 (\$ Millions)

		Current	Period			]			Year-to-Date		
Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY	<u>Description</u>	Actual	Budget	Var. to Budget % Budget	SPLY *	% SPLY
\$ 361.2	\$ 358.5	[\$ 2.7	] [ 0.8]	\$ 343.7	5.1	Transportation	\$ 4,292.6	\$ 4,090.9	[\$ 201.8] [ 4.9]	\$ 3,989.9	7.6
240.2	227.6	[ 12.5		233.7	2.8	Supplies & Services	2,492.2	2,780.7	- 288.5 - 10.4	2,598.1	- 4.1
199.2	182.6	[ 16.5		156.2	27.6	Depreciation	1,876.1	1,908.3	- 32.2 - 1.7	1,711.3	9.6
71.8	77.6	- 5.9	- 7.6	68.4	5.0	Rent	732.4	768.1	- 35.7 - 4.7	695.8	5.3
35.6	48.3	- 12.7	- 26.3	33.6	6.1	Fuel & Utilities	421.3	423.4	- 2.1 - 0.5	357.4	17.9
30.0	29.8	[ 0.1	] [ 0.5]	28.2	6.3	Rural Carrier Equip Maint Allowance	329.4	327.3	[ 2.1] [ 0.6]	300.7	9.6
31.1	30.4	[ 0.7	] [ 2.3]	28.1	10.8	Vehicle Maintenance	365.3	338.5	[ 26.8] [ 7.9]	313.4	16.5
24.7	37.3	- 12.6	- 33.9	22.3	10.6	Information Technology	257.9	333.0	- 75.0 - 22.5	242.8	6.3
8.9	17.7	- 8.8	- 49.8	13.1	- 32.3	Building Projects Expensed	116.4	172.2	- 55.8 - 32.4	145.6	- 20.1
5.1	5.3	- 0.2	- 3.6	5.2	- 1.0	Contract Job Cleaners	58.7	59.0	- 0.3 - 0.5	55.3	6.2
12.7	12.2	[ 0.5	] [ 4.3]	12.1	5.3	Travel & Relocation	120.8	142.1	- 21.2 - 14.9	125.6	- 3.8
12.8	18.7	- 6.0	- 31.9	16.2	- 21.3	Communications	174.3	201.2	- 26.9 - 13.3	206.5	- 15.6
5.7	6.1	- 0.4	- 6.6	5.6	1.1	Contract Stations	59.3	61.2	- 1.9 - 3.1	58.6	1.2
1.2	4.3	- 3.0	- 70.9	4.2	- 70.4	Printing	28.6	36.9	- 8.3 - 22.4	36.3	- 21.1
5.2	6.8	- 1.6	- 23.2	4.3	21.5	Training	56.4	75.5	- 19.0 - 25.2	43.1	30.8
4.4	4.1	[ 0.3	] [ 7.5]	3.7	19.9	Carfare & Tolls	51.3	55.0	- 3.7 - 6.8	51.3	- 0.0
2.4	3.5	- 1.1	- 32.3	3.4	- 29.8	Vehicle Hire	40.5	38.4	[ 2.1] [ 5.5]	39.8	1.7
3.3	2.9	[ 0.4	] [ 14.3]	4.1	- 19.7	Accident Cost	42.9	41.0	[ 1.8] [ 4.5]	36.6	17.0
- 3.9	- 5.0	[ 1.1	] [ 21.2]	- 3.9	- 0.3	Capitalized Interest	- 46.5	- 55.0	[ 8.5] [ 15.5]	- 44.5	- 4.5
29.7	22.7	[ 7.0	] [ 30.8]	15.1	-	Miscellaneous	254.9	237.9	[ 17.0] [ 7.1]	218.7	-
\$ 1,081.1	\$ 1,091.5	\$ - 10.4	- 1.0	\$ 997.1	8.4	Total Other Operating Expenses	\$ 11,725.1	\$ 12,035.6	\$- 310.5       - 2.6	\$ 11,182.3	4.9

<sup>[ ]=</sup>Unfavorable variance to budget

<sup>\*</sup> Recasted Data

### STATEMENT OF FINANCIAL POSITION Accounting Period 11, FY 2001 (\$ Millions)

	ıly 13,		ne 15,		ember 30,
Assets	2001		2001	2	000 *
Current Assets:					
Cash and cash equivalents _1/	\$ 140	\$	0	\$	677
U.S. Government securities, at amortized					
cost which approximates market	6		6		6
Receivables:					
Foreign countries	421		419		349
U.S. Government	119		126		134
Other	 240		244		213
	780		789		696
Less allowances	 118		116		107
	662		673		589
Supplies, advances and prepayments	 325		361_		383
Total Current Assets	1,133		1,040		1,655
Other assets _2/	375		375		375
Property and equipment, at cost:					
Buildings	18,708		18,617		17,685
Equipment	15,191		14,854		13,973
Land	 2,671		2,662		2,534
	36,570		36,133		34,192
Less allowances for depreciation	 14,443		14,304		13,143
	22,127		21,829		21,049
Construction in progress	2,034		2,320		2,389
Leasehold improvements, net	 655		657		632
	24,816		24,806		24,070
Deferred Retirement Costs _3/	 32,698		32,867		32,183
Total Assets	\$ 59,022	<u>\$</u>	59,088	\$	58,283

\_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

\_2/ Includes \$373 million as of September 30, 2000, June 15, 2001, and July 13, 2001 for appropriation receivable for revenue forgone.

\_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

<sup>\*</sup> Audited year-end data

### STATEMENT OF FINANCIAL POSITION Accounting Period 11, FY 2001 (\$ Millions)

Liabilities and Equities		July 13, 2001		June 15, 2001		tember 30, 2000 *
Current Liabilities:						
Compensation and employees' benefits	\$	6,811	\$	6,544	\$	5,295
Estimated prepaid postage		1,617		1,615		1,594
Payables and accrued expenses:						
Foreign countries		521		511		439
U.S. Government		151		139		150
Other		2,311		2,267		1,300
		2,983		2,917		1,889
Appropriation for free & reduced rate mail		15		19		0
Prepaid permit mail and box rentals		1,487		1,490		1,969
Outstanding postal money orders		919		882		716
Current portion of debt		1,377		1,535		6,814
Total Current Liabilities		15,209		15,002		18,277
Long-term debt, less current portion		4,552		4,552		2,502
Other Liabilities:						
Amounts payable for retirement benefits _3/		32,275		32,275		30,212
Workers' compensation claims		5,821		5,742		5,029
Employees' accumulated leave		1,913		2,024		2,090
Other		1,135		1,103		819
Total Other Liabilities		41,144		41,144		38,150
Capital Contributions of the US Government		3,034		3,034		3,034
Deficit Since Reorganization		- 4,917		- 4,644		- 3,680
Equity/Capital Deficiency		- 1,883		- 1,610		- 646
Total Liabilities and Equity	<u>\$</u>	59,022	<u>\$</u>	59,088	<u>\$</u>	58,283

\_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

<sup>\*</sup> Audited year-end data

#### CAPITAL INVESTMENTS FY 2001 (\$ Millions)

		(	COMI	MITMENT:	S		CASH OUTLAYS					
		A/	P 11	Year-to-Da	ate			A/F	11 \	/ear-to-Da	te	
MAJOR CATEGORIES	Α	CTUAL		PLAN		SPLY	Α	CTUAL		PLAN		SPLY
CONSTRUCTION AND BUILDING PURCHASE	\$	146.5	\$	153.6	\$	379.1	\$	524.2	\$	595.2	\$	685.1
BUILDING IMPROVEMENTS		165.7		236.7		351.5		411.9		461.7		556.0
MAIL PROCESSING EQUIPMENT		256.3		182.2		160.7		691.8		622.5		694.2
VEHICLES		41.2		25.5		42.1		259.7		172.3		149.9
RETAIL EQUIPMENT		60.2		59.7		203.4		194.6		158.5		180.9
POSTAL SUPPORT EQUIPMENT		166.7		181.0		188.5		308.3		370.8		280.0
TOTAL COMMITMENTS/CASH OUTLAYS *	\$	836.6	\$	838.6	\$	1,325.3	\$	2,390.4	\$	2,381.1	\$	2,546.1

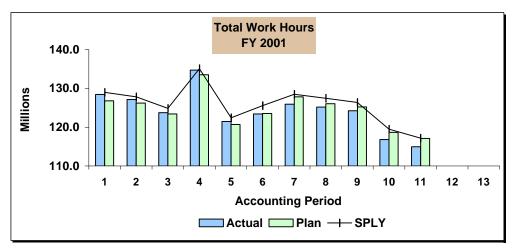
Note: Totals may not sum due to rounding.

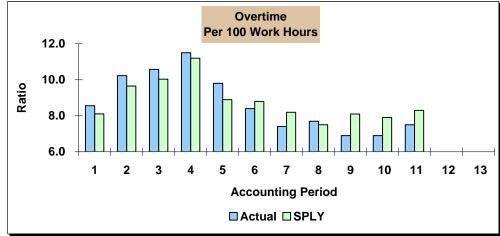
#### RESOURCES ON ORDER (\$ Millions)

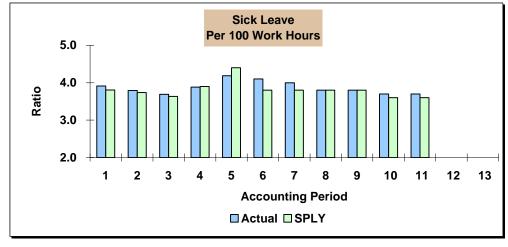
MAJOR CATEGORIES	July 13, 2001	September 30, 2000
CONSTRUCTION AND BUILDING PURCHASE	\$ 307.2	\$ 693.2
BUILDING IMPROVEMENTS  MAIL PROCESSING EQUIPMENT	189.9 1,137.4	458.1 1,617.0
VEHICLES RETAIL EQUIPMENT	156.0 94.2	375.2 228.7
POSTAL SUPPORT EQUIPMENT INVENTORIES RESEARCH AND DEVELOPMENT	119.4 188.7 42.2	269.2 230.2 38.9
MISCELLANEOUS EXPENSE COMMITMENTS	3,314.0	3,463.1
TOTAL RESOURCES ON ORDER	\$ 5,549.1	\$ 7,373.5

<sup>\*</sup> The capital plan was reduced from \$3.6 billion to \$2.6 billion and is reflected above.

STATEMENT OF CASH FLOWS (\$ Millions)		
(\$ Millions)		
For the Fiscal Year through July 13, 2001		
Cash flows from operating activities:		
Net income/(loss) (Government Fiscal Year Basis)	\$	(1,237)
Adjustments to reconcile net income/(loss) to net	•	( , ,
cash provided/(used) by operating activities:		
Depreciation and amortization		1,750
Increase/(decrease) in other liabilities		316
Increase/(decrease) in employees' accumulated leave		(177)
Increase/(decrease) in non-current workers'		
compensation claims		792
Increase/(decrease) in retirement, net		1,548
Changes in current assets and liabilities:		
Increase/(decrease) in accrued compensation and benefits		1,516
Increase/(decrease) in deferred revenue		(444)
Increase/(decrease) in payables and accrued expenses		1,094
(Increase)/decrease in receivables		(73)
(Increase)/decrease in supplies, advances and prepayments		58
Increase/(decrease) in outstanding postal money orders		203
Net cash provided by operating activities		5,346
Cash flows from investing activities:		
Sale/(purchase) of U.S. Government securities, net		0
Purchase of property and equipment, net		(2,496)
Net cash used in investing activities		(2,496)
Cash flows from financing activities:		
Increase/(decrease) in debt		(3,387)
(Increase)/decrease in other non-current assets		0
Net cash used by financing activities		(3,387)
Net (decrease)/increase in cash and cash equivalents		(537)
Cash and cash equivalents at beginning of period		677
Cash and cash equivalents at end of period	\$	140







## WORK HOURS & OVERTIME/SICK LEAVE RATIOS Accounting Period 11, FY 2001 (Data in Thousands)

	Cı	urrent Period					\	/ear-to-Date		
	Var. to						Var. to			
Actual	Budget	% Budget	SPLY *	% SPLY	Total Work Hours	Actual	Budget	% Budget	SPLY *	% SPLY
					Operations:					
682	- 78	- 10.3	708	- 3.7	-Support	8,185	- 449	- 5.2	8,507	- 3.8
28,121	- 695	- 2.4	29,103	- 3.4	-Mail Processing	350,857	- 768	- 0.2	362,517	- 3.2
13,046	- 91	- 0.7	12,776	2.1	-Rural Delivery	145,813	- 324	- 0.2	141,948	2.7
35,434	- 51	- 0.1	35,868	- 1.2	-Other Delivery	413,746	[ 3,426]	[ 0.8]	415,663	- 0.5
2,432	- 44	- 1.8	2,434	- 0.1	-Vehicles Services	28,484	- 161	- 0.6	28,547	- 0.2
6,026	- 307	- 4.8	6,006	0.3	-Plant & Equip Maint	70,641	- 2,075	- 2.9	70,182	0.7
18,320	- 336	- 1.8	18,963	- 3.4	-Customer Services	221,161	- 852	- 0.4	226,092	- 2.2
625	- 137	- 17.9	691	- 9.6	Controller	7,660	- 959	- 11.1	8,144	- 5.9
660	- 90	- 12.0	678	- 2.7	<b>Human Resources</b>	7,944	- 552	- 6.5	8,119	- 2.2
955	- 97	- 9.2	988	- 3.3	Customer Service & Sale:	11,441	- 749	- 6.1	12,910	- 11.4
4,990	- 41	- 0.8	5,018	- 0.6	Administration	56,812	[ 226]	[ 0.4]	57,354	- 0.9
3,643	<u>- 178</u>	- 4.7	3,949	- 7.7	Other	45,062	[ 2,925]	[ 6.9]	43,937	2.6
114,934	- 2,145	- 1.8	117,182	- 1.9	Total Work Hours	1,367,806	- 312	- 0.0	1,383,920	- 1.2

Actual Budget SPLY Actual Budget  Overtime Ratio	Actual	Budget SPLY				
Overtime Ratio				Actual	Budget	SPLY
7.5% 7.4% 8.3% Per 100 Work Hours 8.7% 8.29	7.5%	7.4% 8.3%	, 0	8.7%	8.2%	8.9%

			Sick Leave			
Actual	Budget	SPLY		Actual	Budget	SPLY
			Sick Leave Ratio			
3.7%		3.6%	Per 100 Work Hours	3.9%		3.9%

#### [ ]=Unfavorable variance to budget

<sup>\*</sup> Recasted Data